



LAE CHAMBER OF COMMERCE INC.

WEEKLY NEWS UPDATE

27 July 2012

VOLUME: 28 - 12

LAE CHAMBER OF COMMERCE INC.

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Thank you

FROM THE PRESIDENTS DESK

NEW EMAIL ADDRESSES

The Lae Chamber of Commerce is now operating with 2 new email addresses:

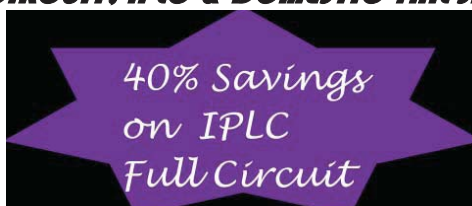
Executive President – Alan McLay president@lcci.org.pg
Executive Secretary - Wendie Garalom info@lcci.org.pg

The old email address lcci@global.net.pg will continue to work alongside the new addresses for the time being. We do advise all recipients to change to the new email addresses as soon as practicable.

Please note that our phone, fax and website contacts remain the same.

TELIKOM OPTICAL GROUND WIRE SYSTEM

FULL CIRCUIT. IPLC & DOMESTIC TAIL SPECIAL



Ask for the Promo Offer 1 year only
Five Main Messaging Points

1. **Secured Private Network** – Experience high speed and efficient communication in a secured private network
2. **Reliability** - Supports and delivers wide bandwidth ranges & interfaces.
3. **Value for Money** – Huge Savings and cost effective communication
4. **Global Experience** – Flexibility through connectivity over PPC-1 & terrestrial fibre cable systems and satellite networks, enabling international connectivity and confidence
5. **World Standard** – Your number One choice for connectivity to the outside world

OBJECTIVE

- ❖ The Full Circuit Special Offers are valid for 1 year only as part of the Launching of TPNG's, OPGW Broadband Highway Project. The customer has to choose the normal plans after July 2013
- ❖ This Special Offer is designed to provide a cheaper full circuit connectivity to allow as many customers as possible to experience the unbeatable speed, latency and huge bandwidth.
- ❖ Supporting Telekom's objective of bringing the World closer to every person in every home by making internet access more accessible and at an affordable cost
- ❖ Allow business houses and ISPs to unleash their business in terms of communication services & revenue growth at retail level

BOROKO MOTORS

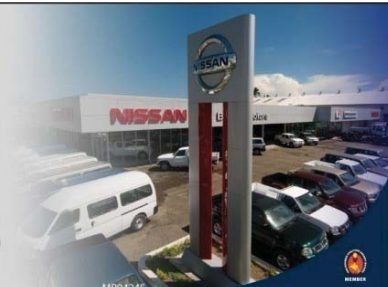
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Councillors

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Kaity Bluett

Dennis Brewster

Terry Fuery

Danny Kepi

Ben Woo

Andrew Gunn

Mike Quinn

Vanessa Chan Pelgen

Tony Wyatt

**Objectives
of the LCCI**

- To promote the business interests of the private sector;
- To further the economic development in Lae;
- To ensure the provision of services and utilities essential to such development;
- To provide a representative body for business people, which government can consult;
- To promote support or oppose legislation; or take any other measures to improve the business community;
- To provide a forum for discussion of private sector goals;
- To pool the strengths of business people so that together, they can accomplish tasks that each one alone cannot achieve;
- To promote the economic viability of the area, so those current businesses will grow and new ones will be developed locally;
- To provide business with a common voice.

Full Circuit Promotional Offer on IPLC+ Domestic Tail

All rates in PNGK



MB	IPLC	+	Local/ Same	Adjoining	Non- Adjoining
1	1,263		2,023	2,317	2,456
2	2,626		4,046	4,634	4,912
3	3,863		6,070	6,951	7,368
4	5,053		8,093	9,268	9,824
5	6,316		10,116	11,585	12,280
6	7,579		12,139	13,902	14,737
7	8,842		14,162	16,219	17,192
8	10,105		16,186	18,536	19,648
9	11,105		18,209	20,854	22,105
10	12,631		20,233	23,170	24,560

Promotional Offer Summary

- ❖ The Promo applies to Clear Channel (IPLC) full circuit from Sydney-Madang / Madang Guam through OPGW cable and through the existing Telikom Network infrastructure to the customer's premises.
- ❖ The MB Plans Offered are most popular and provides huge savings
- ❖ Offer is for both Corporate & Wholesale Customers
- ❖ Offer is valid for 1 year only and the customer is placed on current tariff.

FAQs

1. When does the Launch offer Begin and End?
Answer: July 2012 and is valid for 1 year, normal rates apply afterwards
2. What are the Products offered for this Special Promotion?
Answer: Clear Channel (IPLC) and the Domestic Tail
3. What the benefits of this special offer?
 - ❖ Huge Savings for Full circuit
 - ❖ More value for money in terms of bandwidth, speed, connectivity & latency
4. How do I go about to apply for these special offer?
Answer: Approach the sales person on the ground and indicate interest/ request for quote, then make payment and the sales person will take care of the internal processes, expect the service to be installed in 15 working days.
5. I want to get an MB plan outside of the ones offered; do I still get a special rate?
Answer: No, MB plans offered are only ones to be on special as per Telikom PNGs assessment
6. I don't have money at the moment to pay for the service, do I still apply?
Yes, as long as you apply on the launch date, you will be offered the special however, after non-payment for 10 working days, Telikom will disregard the application
7. How will I know that the 1 year promo rate has ceased?
The Sales team will notify you in writing
8. Which centre is the point of reference for this Offer?
Madang as the International Link (PPC-1) terminates there and OPGW link begins there.
9. I want a 3 year term, will the same rates apply for 3 years if I sign up now?
No, this promo offer is for 1 year only, for other 2 terms you can sign up on the normal tariff rates
10. I don't require IPLC but would like a special rate on OPGW link, is there a offer for me?
For domestic customers, we offer 10% discount for 2 years and 15% for 3 year term so you can sign up on one of them

Who do I contact to hook up to the OGW system?



For further information on OPGW Services, call our 24/7 Customer Care on 345-6789.

For Lae customers come to our Telikom sales Office and see (or call them):

Peter Ray 4735010
Steven Leva 4735001

For Madang Customers, visit our Madang Telikom office, where the contacts are:

Mike Yandit 4223099
George Ireng 4223232

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UP TO DATE
ELECTION
RESULTS
FOR MOROBE
PROVINCE

MOROBE ELECTION RESULTS

All Morobe seats have now been declared, after waiting for the results for the Provincial seat, which was finally declared at 1:00 PM this afternoon. The results of the Morobe electorates are:

<u>DECLARED CANDIDATE</u>	<u>ELECTORATE</u>
KASIGA KELLY NARU	MOROBE PROVINCIAL
SAM BASIL	BULOLO OPEN
THEO ZURENUOC	FINSCHHAFEN
ROSS SEYMOUR	HUON GULF
LOUJAYA TONI	LAE
PAUL ISIKIEL	MARKHAM
BENJAMIN PHILIP	MENYAMYA
SAMSON TIMSON	NAWAE
MAO ZEMING	TEWAI-SIASSI
BOB DADAE	KABWUM

The Lae Chamber of Commerce would like to extend its congratulations to the standing Members who were returned and the new Members who have been elected into the Papua New Guinea Parliament. We wish you well in your 5 year term of office, and trust that your deliberations will be honest and transparent and will assist to bring about a period of growth and prosperity to Morobe Province and the Nation as a whole. We look forward to working with you in our effort to progress the Private Sector in Lae and the Province.



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ICC News Alert



International Chamber of Commerce
The world business organization



ICTs and the Internet can strengthen economic growth and recovery

Paris, 24 July 2012

Investment in *Information and Communication Technology* (ICT) and the Internet has the potential to boost job creation and economic growth during the current economic crisis, according to the ICC Commission on the Digital Economy, but opportunities for these technologies must be appropriately harnessed for this to take place.

<http://www.iccwbo.org/News/Articles/2012/ICTs-and-the-Internet-can-strengthen-economic-growth-and-recovery/>

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Lae roads

Some of the contractors have started to work on the halted Lae roads projects again. This is certainly good and timely news. The LCCI will try to obtain regular information on the progress of the roads works so we can advise our members, and avoid confusion and increasing traffic problems.

We are advised that the article and picture in yesterday's *NATIONAL NEWSPAPER* depicting a grader working on the roundabout at Chinatown, was wrongly attributed to Dekenai Constructions. This section of road is being worked on by East West Construction company and it was this company's equipment that was shown in the Picture. Dekenai Constructions advise that they will recommence work on Sandpiper Road.

With the rainy season coming to an end soon, now is the right time to re-start the work on the Lae Roads, so that there is hopefully going to be plenty of time available to complete the roads that were left in limbo whilst the financial problems were sorted out. The amount of traffic that is now on the Lae roads is just enormous and we deserve good roads to cope with this increase, so that a good flow can be maintained.

Lae Roads Report

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LCCI WEBSITE DEVELOPMENT

LCCI Website News

**YOU CAN UPDATE
YOUR COMPANY
INFORMATION ON
THE LCCI WEBSITE**

Have you visited the updated LCCI Website, if not check it out at www.lcci.org.pg.

The LCCI Members list is nearing completion. Many members have taken advantage of the offer by our Webmaster to add/update their own website link to the Members Directory, to get into by pressing the following link: <http://www.lcci.org.pg/members/>.

We will monitor this self service approach if anything starts to get spammed or abused.

If you have any other suggestions or recommendations, please contact us and we will consider these for changes. Our main aim is to present a website that provides benefits for all members.

PNG REPORT
*June/July edition
just received.*

*Collect your free
copy from the LCCI
Office*

PNGREPORT

The latest edition for June/July 2012 of this magazine is now on display at the Lae Chamber of Commerce. Read the reports on the ELECTION EXPECTATIONS, LAE PORT EXPANSIONS, PNG DEVELOPMENTS, BUSINESS CONCERNS and more, when you get your free copy of this June/July edition, which can be reserved by contacting Wendie on 472 2340 or by emailing us at lcci@global.net.pg. or just come into the chambers and pick up your copy.

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The Papua New Guinea Infrastructure Summit

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SECOND EDITION OF 'MADE IN PNG' ON ITS WAY

Focusing on PNG's products and producers-

Following its successful launch in 2011, a second edition of Made in PNG: Showcasing Papua New Guinea's produce and producers is now underway and will be published in August.

The LCCI will receive your free copy, which will be promoted when available.

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Email: properties@zenagchicken.com.pg

SEEKING EMPLOYMENT

John Patrick Costello is looking for employment

John has a strong background in the Banking industry including several years in PNG in Coastal and Highland Provinces.

John has spent a fair part of the last 20 years in the Real estate and the Property Management Industry, and is currently the owner/Manager of a Retail business

John describes himself as a young 59 year old.

If you are interested in John's full CV and contacts, please reply to this email to President@lcci.org.pg.

**Do you want
a copy of the
ICCC PMV &
TAXI FARES
REVIEW?**



Independent Consumer & Competition Commission

PMV and Taxi Fares Review



Issues Paper

Dated 27th June 2012, this issues paper is the first of a series of reports that will set the PMV and Taxi fares for the 4 year period commencing 1st January 2013. This is a particularly contentious issue, as there are always differing opinions as to what passengers should pay for these services. Now that Lae is starting to see more Taxis on the roads, it is only reasonable to start looking at the most appropriate fares that these taxis should charge passengers.

If you want a copy of this issues paper, please reply to president@lcci.org.pg and we will send it to you.