



LAE CHAMBER OF COMMERCE INC.

WEEKLY NEWS UPDATE

21 September 2012

VOLUME: 36 - 12

LAE CHAMBER OF COMMERCE INC.

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Papua New Guinea

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5th PNG Games

Thank you

FROM THE PRESIDENTS DESK

INVESTMENT PROMOTION AUTHORITY *Business Investment & Export Promotion Division*

Mr. Alan McLay
President
Lae Chamber of Commerce & Industry
PO Box 265, LAE
Morobe Province
Fax: 472 6038

Dear Mr. McLay

**RE:TAIWAN TRADE FAIR 2012, 26TH – 28TH SEPTEMBER 2012
CROWNE PLAZA, PORT MORESBY**

The Investment Promotion Authority (IPA) in collaboration with the Taiwan External Trade Development Council (TAITRA) is pleased to inform the business community of the Taiwan Trade Fair 2012 in Port Moresby from 26th – 28th September 2012 at the Crowne Plaza, Port Moresby.

Briefly, the Taiwan External Trade Development Council (TAITRA) is Taiwan's non-profit trade promoter who is in this instance facilitating seven (7) Taiwanese Enterprises into the PNG market. The enterprises will be showcasing a wide range of products from various industries; products to be exhibited include commercial air conditioners, LED's, panel PC's, diapers, cosmetics, skin care products, cooling fans, factory ventilation systems, building hardware, solar LED light applications, wind turbines and other products. The three day event will include company presentations, one on one meetings and a symposium.

The IPA sees this as an ideal opportunity for the PNG business community to further expand their businesses in the area of product range, exchange business ideas and networking with Taiwanese businesses in this rare opportunity. On behalf of the delegation, we therefore extend this invitation to have representatives of your organization to attend this event.

Should you wish to meet one-on-one with the companies listed (see following listing) please contact the companies directly or The Trade Mission of Taiwan in PNG on (675) 321 2922/321 2909 or email png@mofa.gov.tw.

Yours sincerely,

CLARENCE HOOT
Director
Investment & Export Promotion Division.



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PO BOX 609,
MILFORDHAVEN ROAD, LAE
MOROB PROVINCE,
PAPUA NEW GUINEA.
PH: 472 1144
FX: 472 6206

Other Branches
PORT MORESBY
MI HAGEN
TABUBIL
RABAUL
ph: 325 5255
ph: 542 1933
ph: 548 9048
ph: 982 8193

Dealers
MADANG
KIMBE
ph: 852 2659
ph: 983 5035

EMAIL: info@borokomotors.com.pg
WEBSITE: www.borokomotors.com.pg
www.nissan.com.pg



MP94245

**Lae Chamber of
Commerce Inc.
2012
EXECUTIVE COUNCIL**

President

Alan McLay

Snr Vice President

Nigel Merrick

Jnr Vice President

Robert Howden

Treasurer

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Councillors

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Kaity Bluett

Dennis Brewster

Terry Fuery

Danny Kepi

Ben Woo

Andrew Gunn

Mike Quinn

Vanessa Chan Pelgen

Robert Hansen

**Objectives
of the LCCI**

- To promote the business interests of the private sector;
- To further the economic development in Lae;
- To ensure the provision of services and utilities essential to such development;
- To provide a representative body for business people, which government can consult;
- To promote support or oppose legislation; or take any other measures to improve the business community;
- To provide a forum for discussion of private sector goals;
- To pool the strengths of business people so that together, they can accomplish tasks that each one alone cannot achieve;
- To promote the economic viability of the area, so those current businesses will grow and new ones will be developed locally;
- To provide business with a common voice.

The International School of Lae

Still a great school! Still a great choice!

Local Learning International Curriculum Phone 4791422

Information Sessions
TISOL 2013
The Plans: The Facts
School Library
Wed 12 Sept 12:30 pm
Thurs 13 Sept 3:30 pm.
Come and get the facts!

TAIWAN TRADE FAIR - (Cont)

COMPANIES THAT WILL BE SHOWCASING THEIR PRODUCTS

Airtrojan International Co Ltd - Air diffuser, duct, insulation, commercial airconditioners - contact air.trojan@hinet.net

Bridging Systems Corp - LED, LCD Display, Digital Signage, Industrial and Panel PC - Contact - luke@bridging-systems.com

Han Tide Biomedical Corp - Herbal Sanitary Napkins, Daipers, Cosmetics, Skin care, dressings - contact- joanmao@han-tide.com

Jetpro Technology Inc- Wind Turbine, Hydro Turbine - contact - jetpro@jetprotech.com.tw

Kolowa Ventilation Co. Ltd - Exhaust Fan, Ventilator, Cooling Pad System - contact- kolowa.a168@msa.hinet.net

Solid Gold Hardware Corp - Building Hardware, Bathroom Fittings, Door/Window Fittings, - contact - louisa.liu@solidgold.com.tw

Speedtech Energy Co. Ltd - Solar LED Light Applications - contact- salamlin@speedtechenergy.com.tw

If you intend to accept this invitation, please make contact direct. For further information you are advised to contact the company you are interested in or the Trade Mission of Taiwan on the listed numbers.



Arthur Strachan Ltd

Attention Property Investors, Company Owners

**For Sale by Tender - 1 x Madang, 1 x Mt Hagen, 1 x Kimbe
Waterfront House - Madang, Shed & Land - Hagen, Land - Kimbe**

Tender Closing 28th of September 2012, 4.00pm

<http://www.arthurstrachan.com.pg/tenders-auctions>

The Gazette notice of the 2013 Public Holidays is provided for your information.

Please copy for future reference

Please take note of the 2013 holidays as the Gazetted Notice Below.

PUBLIC HOLIDAYS 2013

Public Holidays Act (Chapter 321)

PUBLIC NOTICE

I, Sir Michael Ogio, G.C.M.G., K.St.J., Governor-General, by virtue of the powers conferred by Sections 1, 2, 3 and of the *Public Holidays Act* (Chapter 321) and all other powers me enabling, acting with, and in accordance with, the advice of the National Executive Council, hereby:—

- (a) appoint Monday 10th June, 2013 to be the day to commemorate the Birthday of the Queen; and
- (b) appoint Monday 16th September, 2013 to be the day to commemorate the attainment of Independent Sovereign Nationhood; and
- (c) appoint Tuesday 23rd July, 2013 to be the day to Commemorate the PNG Remembrance Day; and
- (d) for general information notify that the following days shall be observed as Public Holidays throughout Papua New Guinea:—

New Year's Day, Tuesday, 1st January, 2013.

Good Friday, Friday, 29th March, 2013.

Easter Saturday, Saturday, 30th March, 2013.

Easter Sunday, Sunday, 31st March, 2013.

Easter Monday, Monday, 1st April, 2013.

Queens Birthday, Monday, 10th June, 2013.

National Remembrance Day, Tuesday, 23rd July, 2013.

The National Covenant Day, Monday, 26th August, 2013.

Independence Day, Monday, 16th September, 2013.

Christmas Day, Wednesday, 25th December, 2013.

Boxing Day, Thursday, 26th December, 2013.

Dated this 23rd day of August, 2012.

Sir. MICHAEL OGIO,
Governor-General.

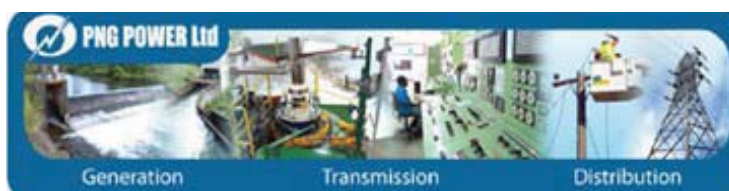


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Head Office: **+675 472 5143** email: **sales@tradecorppng.com** **www.tradecorppng.com**

TRADECORP PNG LIMITED



PLANNED SHUTDOWN FOR RAMU HYDRO POWER STATION

As notified by email during the week, PNG Power Ltd has informed the LCCI that there will be a further planned shutdown of power from the Ramu hydro power station for restoration of one of the units, which will eventually increase the generation by another 10MW. The outage will commence midnight Friday 21st till Sunday 30th September.

Although load shedding will be done during this period, it will be advisable for all major customers with demand of 500KW and above to come off PPL supply and run their own generators during this period.

Please find below a Load Shedding notification by PNG Power Ltd.

The shutdown will be between **Midnight on Friday 21st to Sunday 30th September 2012.** Details of Load Shedding and a request for companies to run their standby generators during this time.

**Notification
of power load
shedding this
coming 9 days**



PNG POWER Ltd

RAMU SYSTEM LOAD SHEDDING SCHEDULE

FRIDAY 21ST TO SUNDAY 30TH SEPTEMBER 2012

Substation	Location area details	Time
LAE	PNGWB, Unitech Admin, PNGWB, East/West Taraka, Igam, PTC, Uni	5am - 6am, 11am - 12am, 5pm - 6pm, 11pm - 12pm
	Uni Res, Buimo Rd, Eriku	3am - 4am, 9am - 10am, 3pm - 4pm, 10pm - 11pm
	Uni Admin, Kamkumu, Lae Tech, Bulbun, Ampo	
	Bundi Camp, Police Brks, Huon Rd, Dugendi	
	Nadzab, Erap, 40 Mile, Mutzing	1am - 2am, 7am - 8am, 1pm - 2pm, 7pm - 8pm
	Market' Ela Motors, Hella Cement, SP/Bank	
	Air Corps Rd, Shell, SP Brewery, Stadium	6am - 6am, 11am - 12pm, 5pm - 6pm, 11pm - 12am
	Abel Tasman St, Milford Rd, Main Wharf	3am - 4am, 9am - 10am, 3pm - 4pm, 10pm - 11pm
MADANG	Top Town, Telikom, Huon Rd, China Town	5am - 6am, 11am - 12pm, 5pm - 6pm, 11pm - 12am
	Highway, Morobe Ave, Papua Compound	3am - 4am, 9am - 10am, 3pm - 4pm, 10pm - 11pm
	Joint T/Mill, Airport Area	3am - 4am, 7am - 8am, 11am - 12pm, 3pm - 4pm, 7pm - 8pm, 11pm - 12am
GUSAP	Madang Tech, Devine Word, Maritime	1am - 2am, 5am - 6am, 9am - 10am, 1pm - 2pm, 5pm - 6pm, 10pm - 11pm
	Town, Madang Hotel, Coast Watchers	3am - 4am, 7am - 8am, 11am - 12pm, 3pm - 4pm, 7pm - 8pm, 11pm - 12am
GUSAP	Factory, Barrick, Ramu Sugar, Mill	3am - 4am, 7am - 8am, 11am - 12pm, 3pm - 4pm, 7pm - 8pm, 11pm - 12am
	Town Marala, Paniriri Villages	1am - 2am, 5am - 6am, 9am - 10am, 1pm - 2pm,

System load shedding schedule is provided as a guide and is based on available generation capacity from Madang, Pauanda and Lae with Ramu on Plan Outage. Changes in the schedule may occur without notice in the event of supply been interrupted by natural causes and vandalism. All consumers with standby sets are requested to supply their own until Ramu Power Station is restored as advertised. All inquiries regarding power supply are to be directed to Ramu Control on Ph. No. 7303232 and 7303272 and fax No.7303240

FURTHER POWER OUTAGE

PNG Power Ltd also advises of a Power Outage as follows -

Date: Saturday 22 September

Time: 8 AM to 12 Noon

Areas: St. Josephs, Mainland Holdings Residential, 9 Mile area, Interoil Compound, Awilunga Estate, NBC Repeater Station, Buambu Plantation, IPI Workshop, HBS Machinery, Soccer Academy and all the way to Gabensis Village.

*A further planned
shutdown of power
will occur in the
Miles area*

LAE INTERNATIONAL HOTEL



Book on-line at

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PH: 472 2000 FAX: 472 2534 DIRECT RESERVATIONS: 472 7000

PACIFIC BUSINESS MENTORING PROGRAMME

WHATS HAPPENING?

IMPORTANT MESSAGE FROM ORIGIN ENERGY

PACIFIC BUSINESS MENTORING PROGRAMME NEW ZEALAND

Since returning from her training in New Zealand last Friday, Wendie has received a good number of applications from prospective candidates for the Business Mentoring.

The BMNZ team will be in Lae on 29th October 2012, to see applicants and further discuss the program. There are still a few mentoring places available at this point, so if you are interested or know someone who will benefit, please reply and we will send the application for completion and further information. The criteria that PBMNZ require are:

- We want to talk to the business owner
- Have to have been trading for at least 6 months
- Maximum of 20 staff
- Be local business owners (we can only mentor in Lae at this stage, say maximum of 20 minutes by car)
- Operate a business with a potential for growth

ORIGIN ENERGY

The following advertisement was in today's newspapers and points out a potentially dangerous situation. If you have any query on your gas supply, we advise that you contact the Regional Business Manager of Origin, Mr. Lindsay Pulu on:

t (675) 472 3177 | m (675) 7204 0039 | f (675) 472 6267

| e lindsay_pulu@originenergy.com.pg

Advice to all Valued Origin Energy Customers



- Genoka Trading is no longer an authorized Origin Energy PROPANE (LPG) dealer
- Genoka Trading is located at 8th street Lae and Faniufa in Goroka
- Origin Energy distributes PROPANE (LPG)
- Genoka Trading is distributing BUTANE not PROPANE (LPG)
- Genoka Trading is illegally using branded Origin Energy Propane cylinders to fill with BUTANE Gas
- Supply of BUTANE to PROPANE rated appliance and LP gas storage and supply installation is NOT CONSIDERED SAFE

Be aware that Origin Energy will not be liable for any damages or losses that may arise from use of BUTANE gas supplied by Genoka.

Purchase all your LPG PROPANE gas cylinders at an authorised Origin Energy dealer. Please contact your nearest Origin office for more information.

Authorized by:

Lesieli Taviri
A/General Manager



Together we can make a difference.™

Proper standards must be observed when installing gas fittings!

These are our new email addresses. The telephone numbers remain the same – primarily 472 2340.

FURTHER WARNING ON GAS FITTINGS

Origin Energy further advises that a number of businesses have been engaging general plumbers to do gas installations.

“All gas installations have to comply with a set of standards and any non compliance or use of incorrect materials could lead to fires and loss of property. We have quite a challenge trying to get installations to comply with the AS/NZ 1596:2008 standards which I believe are due to the fact that there are not many people who realize the risks of cutting corners with gas installations.”

The Lae Chamber of Commerce will take this matter up with the National Institute of Standards and Industrial Technology.

NEW LAE CHAMBER OF COMMERCE EMAIL ADDRESSES

Thank you for complying with our request to use the Lae Chamber of Commerce new email addresses. If you have not yet registered these numbers, the details are as follows:

Executive President – Alan McLay president@lcci.org.pg
Executive Secretary - Wendie Garalom info@lcci.org.pg

The old email address lcci@global.net.pg will continue to work alongside the new addresses for the time being. We do advise if you have not yet complied, to change to the new email addresses as soon as practicable.

Please note that our phone, fax and website contacts remain the same.

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Email: reservations@avis.com.pg

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We have been advised due to the lack of support & interest from Parents & company's the Correspondence alternative Schooling via Mainland Holdings has been shelved until further interest is shown.

NO.1 HIRE CAR

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Range of 4WD D/Cabs, Troopers (10 Seaters), Sedans & Buses. Call Central Reservations at:-

Lae (HQ) – Nasfund Haus, 2nd Street Lae

**Ph: 479 1546/472 2799 Mobile: (B) 686 7580/690 3585/690 3115
(D): 7256 7179/7280 7360/7220 2460 Fax: 472 2798/472 8700**

Email: mpss@datec.net.pg

“WITH OUR EXTENSIVE REPRESENTATION, WE ARE IN A POSITION TO MEET ALL YOUR CAR HIRE ARRANGEMENTS”



Basic Explosive Awareness Training (BEAT)

Orica Mining Services invites you or employee from your Company to attend the Basic Explosive Awareness Training (BEAT) to be held in Lae. The in class training is schedule the 30th, 31st Oct and live practice 1st November 2012

COURSE OBJECTIVES

This program is designed to implement the recommended safe working practice with explosive to your workforce. The objective of this course is to provide participants with a solid knowledge of our product to insure they are using them efficiently.

TRAINING OUTCOMES

Completion of the BEAT training will equip participants to:

- Safely work with explosive under the directive of the shotfirer
- Compare Explosives Types and know how to use them
- Correctly Prime and Charge blastholes to ensure optimum performance,
- Select a suitable Initiation System, and apply hook-up methods,
- Identify potential Safety Hazards relating to explosives and know how to avoid them,
- Comply with Explosives and Mining Regulations pertaining to using explosives.

TARGET GROUPS

Participation will be invited from quarries owners, mines, regulators, contractors and others seeking a solid overview of the manufacturer recommended practice. This training is highly recommended for employees who are planning to work with explosive, or to current explosive worker who did not received any training with explosive. This training is a mandatory pre-course to any standard Safe and Efficient Blasting (SEB) course.

The BEAT is adapted to an audience with a low level of education. The tempo of the training will allow each participant to review each topic with one of the trainer. Each participant will be provided with a course manual and Orica technical literature.

FEES

The cost of training is as follows:

Basic Explosive Awareness Training

1 Person from your organisation

PGK 3000 per person

2 or more people from your organisation

PGK 2500 per person

Please note that all prices are exclusive of GST.

A tax invoice will be issued for all payments.

REGISTRATION

The preferred method of registration is to contact M. Kevin Lot at +675 472 3633

The fee covers lectures, lecture facilities, course manual, lunches and the Conference Dinner on Day 1 evening. Accommodation is not included in this fee.

August/September
edition

PNG REPORT

Collect your free
copy from the LCCI
Office

PNGREPORT

The very latest August/September 2012 edition of this magazine is now on display at the Lae Chamber of Commerce. Read the reports on the BRAIN DRAIN (Poaching PNG Nationals), SELLER'S MARKET (explorers hold the cards), PNG RETREATS (the FIFO tourist dollar), LAST FRONTIER (PNG's unknown biodiversity) and more, when you get your free copy of this August/September edition, which can be reserved by contacting Jenna on 472 2340 or by emailing us at info@lcci.org.pg or just come into the chambers and pick up your copy.

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Fax 472 7908

Email: jc@kapiandclarke.com.pg

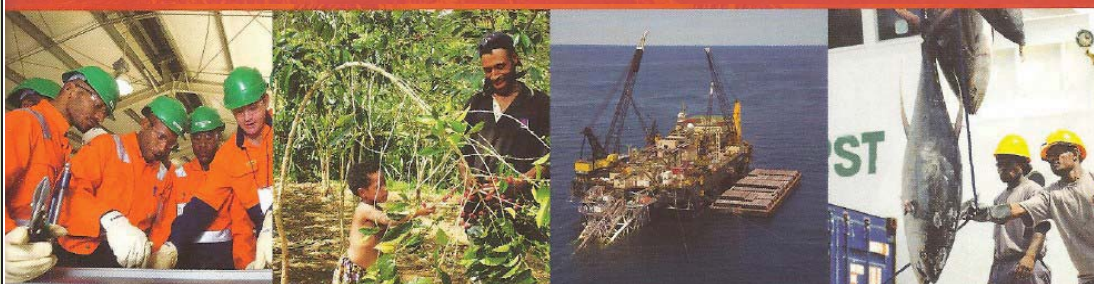
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2012/2013



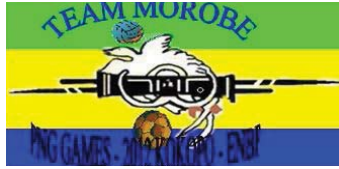
- Inaugural PNG 100 CEO Survey
- The rise of the private sector
- PNG: overcoming the challenges
- Mining and LNG updates

PARTNERSHIP & SPONSORSHIP PROPOSITION TEAM MOROBE – 5TH PNG GAMES - 2012

I have copied below a proposal sent to the Lae Chamber of Commerce to assist with fund raising for the Team Morobe to attend the 5th PNG Games in Kokopo from the 19th-28th November, 2012, prepared by the Morobe Provincial Administrator. The target is estimated according to all travelling logistic expenses compiled are **K 1, 595,540.00**. This covers administration, accommodation, transport, pre-selection trials, training of officials and all other operational costs relating to the Games.

While the Morobe Provincial Government has already allocated **K 500, 000.00** for the administration and initial preparations for the team and with the National Government assistance of **K 200, 000.00** and all our Players and officials levy fees and other fundraising – **K159,000.00** the team is still in Short fall of **K 736, 840.00**. This request is for the Private Sector to participate in the suggested fund-raising events, to assist the team as much as possible!

Please read the submission



A Partnership & Sponsorship Proposal to

LAE CHAMBER OF COMMERCE

TEAM MOROBE - 2012

For the 5th PNG Games

Kokopo, East New Britain Province

MOROBE FOR GOLD

TOGETHER, WE ALL CAN DO IT AGAIN!

MOROBE PROVINCIAL ADMINISTRATION

OFFICE OF THE ADMINISTRATOR

The President
LAE CHAMBER OF COMMERCE
P.O .Box 265
LAE 411
Morobe Province

Date: 17th September 2012
Action Officer:
Our Reference 1-2-10
Designation:
Your Reference:

SUBJECT: PARTNERSHIP & SPONSORSHIP PROPOSITION TEAM MOROBE – 5TH PNG GAMES - 2012

I make reference to the above subject.

Thank you for the brief today in your office regarding the above and on other important matters of Development in the City, Morobe and Papua New Guinea.

I therefore wish to take this opportunity on behalf of Morobe Provincial Administration to thank all business entities in the Province through the LAE CHAMBER OF COMMERCE for your continuous support for the Progress and Development of Lae City and this Country.

Re the subject and as you are very much aware the 5th PNG Grassroots Games is on again this year to be staged in KOKOPO, East New Britain Province from the 19th-28th November, 2012.

I must sincerely thank you and acknowledge the fact that Business/Corporate houses in Lae have been the Major partner and sponsor to our Provincial Sports Team “**TEAM MOROBE**” since the inception of the Games in 2003/2005 in Goroka, 2007 in Lae and 2009 in Port Moresby.

Morobe Province is again sending a contingent of 530 Athletes and officials to participate in all the 21 codes as approved by the PNG games Council. The Morobe Provincial Administration through the Division of Sports Culture & Tourisms’ Team Morobe Organizing Committee is tasked to raise funds and organize pre games selection trials and for the 21 sporting codes and significantly to identify and select the best athletes from the nine (9) districts of Morobe to participate in the Games.

The total estimate cost as according to all travelling logistic expenses compiled for the preparation of Team Morobe 2012 is **K 1, 595,540.00**. This covers administration, accommodation, transport, pre-selection trials, training of officials and all other operational cost relating to the Games.

While the Morobe Provincial Government has already allocated **K 500, 000.00** for the administration and initial preparations for the team and with the National Government assistance of **K 200, 000.00** and all our Players and officials levy fees and other fundraising – **K159,000.00** the team is still in Short fall of **K 736, 840.00**.

The Committee is sincerely seeking corporate partnership and sponsorship to enable Team Morobe to participate in this 5th PNG Games. With all your support Team Morobe had good placing during the four previous outings, third in 2003 –Goroka, second in 2005 - Goroka and first in 2007 - Lae and second in 2009 - Port Moresby.

In this 5th PNG Grassroots Games our Province through the Team has a daunting task of taking the Champion tag away from National Capital District – Port Moresby and bring it home to Lae, Morobe Province.

We are indeed determine to win and make proud THE PEOPLE, COMMUNITY, THE PRIVATE, BUSINESS COMMUNITIES AND THE CORPORATE PARTNERS living and making and Morobe Province their part of the world to live, work and prosper.

Your contribution is making Lae the Leading Business City in Papua New Guinea and of course our Sportsmen/women and our youths also wish to place Morobe as a Leading Sporting City in the Country but through your support.

OTHER FUND RAISING DRIVES

THE DINNER & PNG NITE

Apart from seeking donations, contribution, and sponsorships in cash or kind, the Team's Management Committee is organizing a Corporate Dinner with tables of 10 going for K 2,000.00 each on the 12th October 2012 and the PNG Nite on the 10th November 2012 of which you are invited. Pledges are indeed appreciated during both occasions.

(A) OUR CORPORATE DINNER PLAN -12TH OCTOBER, 2012

The Morobe Provincial Administration through the Team Morobe Committee intent to invite three (3) Business/Corporate partners in Lae to give a 30 minutes presentation to inform other business partners, the government and NGOs and the people of Lae on Their Business Progressive Plans and Developments and their partnerships with other businesses in Lae, Morobe Province, PNG and internationally .

It's our intention to contribute and make it **"A BUSINESS/CORPORATE PARTNERS AND FRIENDS VIBRANT AND INFORMATIVE NIGHT"**

Come and find out who is presenting in this exciting Corporate Dinner Night.

SUPPORT TEAM MOROBE –BUY A TABLE - AND IF YOU WISH - MAKEA PLEDGE.

(B) OUR PNG NITE FUNCTION PLAN -10TH OCTOBER, 2012

The Morobe Provincial Administration again through the Team Morobe Committee Intent to invite **three (3) Sporting Greats** re known in the Provincial, National and International Sporting Arenas and or a least have Lae as part of their growing roots to make a presentation on their strengths, business partners support and their success to the highest of all sporting levels from Team-Morobe to the Olympics.

Come meet our Olympians –our Paralympians and find out who is presenting in this exciting PNG Night. Let's celebrate part of their success and of course –Morobe success through Sports. Its will a nite full of PNG TRADITIONAL/CONTEMPORARY happenings.

Come and see. Eat and Dance the Nite away **"ALL THE PNG WAY CULTURALLY DIVERSE BUT UNITED THROUGH SPORTS PNG"**. **SUPPORT TEAM MOROBE – BUY A TABLE, BUY A TICKET AND IF YOU WISH-MAKE A PLEDGE.**

THE BILLBOARD

The Team also intends to sell Billboards as a Fundraising Drive for promotion and publicity for Business Houses at locations of their choices (see 1B). Our Business and Partners Support and assistance is crucial to Team Morobe at this point in time as it will not only enhance our efforts to prepare the athletes to participate in these games, but significantly to give a vote of confidence to our youths and our sports persons and also in assisting and providing the best we can in your marketing and promotion strategies through this National Sporting Fixtures.

For further information contact Mrs. Tomala or Mr. Ludwig Peka on 4731715/4731710

Thank you



KEMASANG TOMALA

Provincial Administrator

EXECUTIVE SUMMARY

Team Morobe again is preparing to participate and win the PNG Games National Championship title during the coming 5th PNG Grassroots Games which will be staged in Kopopo, East New Britain Province on the 19th – 28th November 2012.

This will be the 5th PNG Games as the four previous games were hosted by Eastern Highlands Province with two games and Morobe Province and the National Capital District with one each since 2003 Our Provincial team no doubt has the strength, the skills, the talents, the sports administrative and technical capabilities to put Morobe Province on the Top PNG Sporting Map, The Province has always been forefront in major sporting challenges to all other Provincial Teams in PNG. Its' always been ranked in the first three places since the inception of the Games from 2003-2009. We are determine to the first this year -2012 The Team comprises about 530 athletes and officials. With this huge contingent it is the intention to haul in as many gold medals as can be to win the title. Therefore the Team Morobe 2012 Motto is **"Morobe for Gold 2012- Together we can all do it again!"**

However, this 5th PNG Games by far seems the most expensive games that Team Morobe has participated in and therefore it places a challenge where we are all determine to raise funds to represent and register Morobe as a Province that has the capacity and the potential in not only booming in the Business and Industrial activities but can also be seen and ranked as a Top Sporting Province in PNG contributing directly and or indirectly to the Development of this Province and the country as a whole

The initial administrative preparation was made possible by a support funding of K500, 000.00 from the Morobe Provincial Government. The Team requires a total budget of K1, 595,840.00 .Although with a National Government Transport subsidy of K200, 000.00 it still has a shortfall K736,840.00. Whilst fundraising activities are organised, corporate friends in the province are also invited and approached for sponsorship. This proposal is basically seeking support for partnership and sponsorship from our valued corporate to the 2012 Provincial Team to the 5th PNG Games in Kokopo, East New Britain Province.

The people of Morobe Province and the Government of Morobe will be honoured to have you as one of our sponsor to progress together to write another successful story in our efforts to serve the people of Morobe and Papua New Guinea through sports. Thank you for supporting our Obligations to the Community we live through Sports Development.

Thank you Partners & Sponsors.

TEAM MOROBE 2012

5th PNG GAMES-KOKOPO - EAST NEW BRITAIN PROVINCE

INTRODUCTION

The Team Morobe 2012 is an Organizing Committee set up by the Morobe Provincial Government to prepare Morobe Sportsman and women to participate in the 5th PNG Games to be staged in Kokopo ,East New Britain Province from the 19th to 28th of November 2012.

This committee is made up of mainly officers of the Morobe Administration and a few from the community and Business Sector.

OBJECTIVE

The objective of Team Morobe is twofold, firstly the selection of our best athletes from all the 9 districts and secondly to raise funds to meet the cost of the Morobe's participation in the 5th PNG Games in Kokopo. All in all we would expect to finalise a total of about 530 athletes and officials.

PNG GAMES

The Papua New Guinea Sports Foundation, in its endeavour to promote sports in PNG has developed the PNG Games concept to encourage mass participation at the national level utilizing athletes from the provincial level. This concept involves both able and disabled athletes for all the field and track, events and most of the ball games. The first and second games were staged at Goroka in 2003 and 2005 respectively, while the third was staged in Lae Morobe Province in 2007 and the fourth in Port Moresby in 2009. Morobe Province participated in all these games in which we came second in 2003, third in 2005 and first in 2007, second in 2009 and is determine to be the first in 2012 games.

5th PNG GAMES

The 5th PNG games will be staged in Kokopo from 19th – 28th November 2009. This is the single biggest sporting event that attracts over 10,000 athletes and officials both able, disabled and sporting enthusiast into this island Province. This gives a good avenue for us to showcase the Provinces sporting talents and potentials in all aspects of Games.

It also an ideal opportunity for business in Lae City or the Morobe Province to be part and partial of Team Morobe to advertise and promote their products and services to the East New Britain Province.

THE SPORTING CODES

The Host Organizing Committee has decided on 21 sporting codes to be played during the 5th PNG Games. These codes include:

1	Soccer	8	Netball	15	Hockey
2	Volleyball	9	Rugby League 9's	16	Boxing
3	Rugby Union 7's	10	Darts	17	Rugby Touch
4	Power Lifting	11	Athletics	18	Weight Lifting
5	Softball	12	Kick Boxing	19	Body Building
6	Golf	13	Cricket	20	Taekwondo
7	Basketball	14	Paralympic Sports	21	Karate

THE COST

The estimated cost for the preparation and participation of Team Morobe is **K1,595,840.00**

A detailed Project Income and Expenditure report is attached as table 1A for reference.

MOROBE PROVINCIAL GOVERNMENT

The Morobe Provincial Government has allocated initial K500, 000.00 to assist Team Morobe with the administration cost and also to organize pre games trial competitions to select its athletes to participate in the games. As heard the National Government is subsidizing the transport cost with K200, 000.00 .Yet still there is a huge Financial Short fall of K736,840.00.

Team Morobe is now seeking to solicit sponsors in our efforts to win more gold for Morobe and win the title as the **National champions** in this game.

THE SPONSOR

As part of Team Morobe's marketing and sponsorship proposal approaches, we are now approaching various business houses in Lae, including your firm to be a partner who would contribute finance to assist fund the completion of the selection of athletes, training of officials, transportation, uniforms, accommodation and meals and all other logistics.. Team Morobe can perhaps contribute to your marketing arrangements and promotions through sponsorships to which your benefits in advertising and promotional activities during the games can be seen nationally and internationally.

There will be about 10,000 athletes and officials from the twenty-one provinces of Papua New Guinea and Kokopo, being the growing and fast developing island town of Papua New Guinea there is no doubt the potential Partners (major or minor) will make an impact during this exciting time.

A Partner or Major Sponsor we are seeking would willingly contribute to a substantial amount that will tremendously assist and or otherwise any amount will be greatly appreciated especially to take these huge contingent of 530 to the East New Britain Province in November.

TEAM MOROBE LOGO

The potential Partner or Major Sponsor for Team Morobe for the 5th PNG Games will propose the Official Logo of the team with the option of displaying either the company name or a selected brand of its products on that logo. The Team Logo is on the Cover Page.

THE BENEFIT

- Sponsor will access to approximately 10,000 plus athletes and officials and the people and the East New Britain Business community.
- Team Morobe will inform the HOC in Rabaul on all our Sponsors for passes and access to sporting venues.
- Sponsors are mentioned in advertisements on radio, EMTV and in newspaper.
- Team Morobe Secretariat will ensure maximum benefits procured to the sponsors as per agreed.

FUND RAISING ACTIVITIES

Corporate Dinner

Beside the registration and levy fees that will be paid by the team and athletes, Team Morobe 2012 plans to host a Corporate Dinners in Lae 12th October, 2012 and a Table will be sold at K2,000.00 (per table of 10)

Major PNG Nite Fundraising Drive

The second Major PNG Nite Fundraising Drive is plan for the 10th November, 2012 that will include

- (a) PNG Traditional & contemporary foods
- (b) PNG Traditional & contemporary Dances
- (c) Re-known PNG and Morobe Band artist

Importantly on both occasions invitation is open for pledges from private citizens, government agencies and other corporate entities and the public. Entry will be cards and tickets only.

We intend to also **AUCTION** anything if any company is willing to assist with an offer for auction.

All proceeds, either cash or kind to be forwarded to the **MOROBE PROVINCIAL SPORTS COUNCIL ACCOUNT** which will be the custodian of all Team Morobe Funds.

Games Billboard Sponsors

Team Morobe is erecting the 5th PNG Games Team Morobe 2012 Billboards in 5 locations in and around Lae City, and is seeking sponsorship of each Billboards ranging from K30, 000.00 to K50,000.00 each, depending on locations. Companies are invited to sponsor for each locations of their interest. See Table 1B

CONCLUSION

The Morobe Provincial Government, the PNG Games Council and the Team Morobe Organizing Committee invite you to be a sponsor of Team Morobe 2012 through any donations of cash or kind.

- The overall success of the games will very much depend on how much financial support we receive from the business houses in Lae.
- Sponsors will be given prominence in advertising on FM 105 during the games.
- All the sponsorship in cash and or kind will be registered and used for the purpose of these games and a report will be prepared and given to all the sponsors.

We all live and work in Lae so lets us put our hands together, focus on our community and make this 5th PNG Games a success for our Team Morobe 2012 in Kokopo, East New Britain Province.

“Morobe for Gold 2012- Together we can all do it Again!”

Table 1A

TEAM MOROBE – 2012: OPERATIONS BUDGET ESTIMATE

(1)	REVENUE SOURCE	KINA	KINA	NOTES
1.1	Morobe Provincial Government	500,000.00		
1.2	Levy Fee-	159,000.00		530 x K300.00
1.3	Nat./ Govt Transport Subsidy	200,000.00		
1.4	Other Fundraising Activities/Sponsors	736,840.00		
Total Income			<u>1,595,840.00</u>	
(2)	PROPOSED EXPENDITURE AREAS			
2.1	Fund raising Drive			
2.1.1	Corporate Dinner	35,000.00		
2.1.2	PNG Nite	20,000.00		
Sub Total			55,000.00	
2.2	Transportation			

2.1.1	Airfares (Lae-Pom-Lae) -	667,800.00	K630.00 x 2 x 530
2.1.2	Excess Luggage	3,000.00	
2.1.3	Land Transport - Lae	2,000.00	
	Rabaul	72,000.00	10 x 18 days x 400.00
2.1.4	Fuel 10 x 20days x K25	5,000.00	
Sub Total		749,800.00	
2.3	Accommodation -	381,600.00	K40 night x 18 days x 530
2.4	Meals/Rations - Breakfast, Lunch, Dinner	248,040.00	K26/day x 18 days x K530.00
	Catering Labour Cost	60,000.00	K3000/ day x20
	Reception x 3	10,000.00	(Lae x 2, POM x 1)
Sub Total		318,040.00	
2.5	Uniforms (Walk-in and Codes)	70,000.00	
2.6	Medical Aid	4,400.00	
2.7	Security and Communications	2,000.00	
2.8	Contingencies (unforeseen)	15,000.00	
TOTAL EXPENDITURE		<u>1,595,840.00</u>	

Table 1B

BILLBOARD LOCATIONS AND SPONSORS

No Location/Venue Sponsor Amount

1	Provincial Government (Tutumang Haus)	K40,000.00
2	Provincial Administration (Back C Block)	K40,000.00
3	Entrance to NADZAB Airport	K40,000.00
4	Opposite LFA (LAM Centre)	K30,000.00
5	T Junction (Lae Show Ground)	K30,000.00
6	Main Bus Stop (Top Town)	K30,000.00
8	Eriku Bus Stop	K30,000.00
9	Hockey Field (facing Lae Market)	K30,000.00
10	Bugandi Service Station (1mile)	K30,000.00
TOTAL		<u>K300,000.00</u>

THE ADDRESS

Team Morobe
Morobe Provincial Administration
P.O. Box 294
Lae 411
Morobe Province

TELEPHONE NUMBERS

473 1710: Provincial Programme Advisor
473 1715: Provincial Sports & Recreation Officer
473 1711: Reception
472 4745: Facsimile
E-Mail Address morobesports@gmail.com

ACCOUNT: For All Team Morobe Financial Support Use This Account

NAME: MOROBE PROVINCIAL SPORTS COUNCIL
BANK: BSP- LAE TOP TOWN
TYPE: CHEQUE ACCOUNT
ACCOUNT No.: **1000 385638**