



LAE CHAMBER OF COMMERCE INC.

WEEKLY NEWS UPDATE

12 APRIL 2013

VOLUME: 15 - 13

LAE CHAMBER OF COMMERCE INC.

Room 5, the
Professionals Building,
5th Street,
P O Box 265, Lae 411
Morobe Province
Papua New Guinea

Tel: (675) 472 2340
Fax: (675) 472 6038

E-mail:
president@lcci.org.pg
info@lcci.org.pg

Website:
www.lcci.org.pg

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PNG UNITECH OFFER

MBA Course UNITECH

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Thank you

FROM THE PRESIDENTS DESK

Visiting Delegations

We were happy to receive a visit from a Australian Parliamentary Delegation, which was part of the Australia week 2013 events held nationwide. The delegation consisted of the following members:

Parliamentary Delegation

THE AUSTRALIAN HIGH COMMISSION

**Australia
Week 2013**

Ms Sharon Grierson MP - Delegation Leader
Member for Newcastle, New South Wales

**Senator the Honourable Ian Macdonald - Deputy
Delegation Leader - Senator for Queensland**

Mrs Jane Prentice MP - Member for Ryan, Q'land

Mr Mike Symon MP - Member for Deakin, Victoria

The delegation had lunch with the Morobe Governor Kelly Naru on Thursday and in the evening enjoyed a dinner that the LCCI hosted with a generous donation from the Lae International Hotel.

The team took a tour of the Lae Port and on Friday the visited the National Polytechnic College before departing to continue their visit in Port Moresby.

Whilst there are unlikely to be any immediate benefits from this visit, these politicians have seen the value of Lae which may influence decisions on PNG in future debates in the Australian Parliament.



The Promotional Team from the Cairns Chamber of Commerce included the following delegates. We have included the email contacts if you wish to contact any of the team about their businesses or whether they can assist your business!

Tradelinked, Gary Alyward - gary@hotcroc.com.au

RRRC, Sheriden Morris - sheriden.morris@rrrc.com.au

Advance Cairns, Mark Matthews - ceo@advancecairns.com

Cairns Regional Council, Mayor Bob Manning - b.manning@cairns.qld.gov.au

State Member for Barron River - Michael Trout MP - barron.river@parliament.qld.gov.au

State Member for Mulgrave & Shadow Treasurer - Curtis Pitt MP - mulgrave@parliament.qld.gov.au

Inloc, Security for the Delegation, Dave Rutherford - david@inlocprojects.com.au

MPDT Pty Ltd – Billy Quaid - billy@mptdt.com.au

Northern Refueling Maintenance, Wayne Brake - nrm@bigpond.net.au

No Borders Group, Agnes Kemenes - agnes@noborders-group.com

The Energy Hub, Rob Collins - rob.collins@theenergyhub.com.au

The Rack'nStack Warehouse, Peter Rutter - peter@racknstackwarehouse.com.au

Rpm Enviro, Arnold Roos - arnold@rpmenviro.com.au

Central Queensland University, Kari Arbouin - k.arbouin@cqu.edu.au

Miller Harris Lawyers, Nigel Hales - nigelhales@millerharris.com.au

Bright Black AV / White Light Event Management, Liam Elliston - liam@brightblackav.com.au

Aspen Medical, Gio Tatti - gtatti@aspenmedical.com.au

Investor Property, Damian Zammit - damina@investorproperty.com.au

Accor Hotels and Resorts – Tropical North QLD, David Penney - sales@mercure-harbourside.com.au

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<p>LAE BRANCH PO BOX 806, MILFORDHAVEN ROAD, LAE MOROBE PROVINCE, PAPUA NEW GUINEA. PH: 472 1144 FX: 472 8206</p>	<p>Other Branches PORT MORESBY MI HAGEN TABUDEL HABAU. ph: 325 5255 ph: 542 1033 ph: 548 3048 ph: 582 8193</p>	<p>Dealers MADANG KIMBE PH: 852 2659 ph: 083 5035 EMAIL: info@borokomotors.com.pg WEBSITE: www.borokomotors.com.pg</p>
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**Lae Chamber of
Commerce Inc.
2012
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Alan McLay

Snr Vice President

Nigel Merrick

Jnr Vice President
Robert Howden

Treasurer
Stephen Beach

Councillors

Philip Franklin
Peter Diezmann
Kaiti Bluett
Dennis Brewster
Terry Fuery
Danny Kepi
Ben Woo
Andrew Gunn
Mike Quinn
Vanessa Chan Pelgen
Robert Hansen

**Objectives
of the LCCI**

- To promote the business interests of the private sector;
- To further the economic development in Lae;
- To ensure the provision of services and utilities essential to such development;
- To provide a representative body for business people, which government can consult;
- To promote support or oppose legislation; or take any other measures to improve the business community;
- To provide a forum for discussion of private sector goals;
- To pool the strengths of business people so that together, they can accomplish tasks that each one alone cannot achieve;
- To promote the economic viability of the area, so those current businesses will grow and new ones will be



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CAIRNS DELEGATION

The Mayor of Cairns Councillor Bob Manning signed a renewal of the Sister City agreement with the Lord Mayor of Lae James Khay at a dinner arranged by the Lae Urban Local Level Government at the Lae International Hotel on Friday night, attended by the Morobe Governor Kelly Naru and the Cairns Trade delegation, which incorporated two State MP's Michael Trout and Curtis Pitt.

Lae City has a lot to gain from such an agreement and in the past has done so by staff exchanges, cultural visits and technical assistance from the Cairns Council Engineers. The Mayor of Cairns was quick to point out the obvious magnificent tourist attractions of this country, and how Cairns that has benefited from Tourism is well situated to help PNG and in Morobe's struggling tourism industry.

The delegation visited the China Harbour Engineering Company for a presentation on the Tidal Basin project. The delegation members were able fit in 'one on one' visits with Lae Chamber members and visit some of the Lae businesses.

This is the first of what we hope to be a series of visits that will benefit the members of both Chambers. The Cairns Chamber members were quick to support our efforts to connect Cairns by a direct aircraft service.

NOTICE

LCCI ANNUAL GENERAL MEETING

We remind members of the Lae Chamber of Commerce Incorporated Annual General Meeting on Tuesday **23rd April 2013**. The venue will be the **Bulolo 2 room at the Lae International Hotel**, and the function will commence at **5:30PM sharp**. The agenda for the AGM will be to present the 2012 Annual Report and audited Financial Statements for 2012, as well conducting elections for the 2013 Executive members and Councillors.

The AGM will be preceded by the monthly Councillors meeting and all are welcome to attend to see the mechanism of the LCCI.

Drinks and a cheese platter will be provided after the meetings until **7:30 PM**.

Nomination forms and Proxy forms for those that cannot attend will be forwarded to members next week or they can be obtained from the LCCI Office on request or they can be downloaded from the Website – www.lcci.org.pg. This may be your opportunity to participate in one of the prime private sector organisations in Papua New Guinea and the Pacific.

PLEASE CONFIRM YOUR ATTENDANCE WITH JENNA ON 472 2340 OR WENDIE AT – info@lcci.org.pg.

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STILL OFFER SPECIAL RATES TO LAE CHAMBERS OF COMMERCE MEMBERS

The hotel adds the **special offer of complimentary parking or complimentary breakfast** until 30th April 2013. You may want to take advantage of these offers with the introduction of new Lae friendly Air Niugini schedules to Cairns. Please quote **COR2013** when you make your booking at the Shangri-la to get this selection of complimentary offers:

ROOM TYPE	PUBLISHED RATES	YOUR CORPORATE RATES (Single / Double)
Superior Garden/Pool/City View	AU\$340.00	AUS160.00
Superior Sea View	AU\$365.00	AUS180.00
Deluxe Marina View	AU\$375.00	AUS190.00
Executive Suite	AU\$455.00	AUS270.00
Horizon Club Marina Room	AU\$455.00	AUS270.00
One Bedroom Marina View Suite	AU\$470.00	AUS290.00
Horizon Marina View Suite	AU\$505.00	AUS325.00
Presidential Suite	AU\$800.00	AUS800.00



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Papua New Guinea

**BUSINESS
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ARTICLES**

Business Advantage PNG

YOUR GATEWAY TO PAPUA NEW GUINEA AND THE REGION

ADB sounds note of caution on Lae port

19 Feb 2013 by [Business Advantage](#)

The long-awaited project to expand Lae’s port is ‘ahead of schedule’, according to the Asian Development Bank’s Vice President (Operations 2) Stephen Groff, who visited Papua New Guinea last week to inspect progress.

The ADB’s Stephen Groff inspects the Lae port development. (Credit: ADB)

The Lae port contractor, China Harbour Engineering, is expected to complete the project—70% of which is financed by ADB loans—by the end of 2014.

Groff sounded a note of caution during his visit, however.

‘It’s not just completing the port,’ he told *The National* newspaper. ‘The Government needs to think ahead about what they’re going to use the port for. This is a critical piece of infrastructure for the Highlands Highway, so you need to think ahead about how you’re going to use this port for imports and exports, and moving goods in and out of the area. What we don’t want to see at the end of 2014 is physical infrastructure turned over [to the Government] and there’s a couple of years before the port is really active. We would hope that the port would be fully functional and active sometime in 2015.’

AIRNIUGINI

Announce that there will be Rab-Lae-Rab flights twice a week and should commence on Tuesday 21st May 2013.

Schedule is as per below:

Tuesday / Thursday

DH8: PX995 09:30 RAB-LAE 11:10
PX996 11:35 LAE-RAB 13:15

**AIR NIUGINI REIN-
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CONDITIONS:

Book a through fare flight in April and earn double points:

Sectors: **POMLAECNS** or **CNSLAEPOM**

Promotion Dates: **1 April – 30 April 2013**

Air Niugini is giving you the chance to earn double frequent flyer points. Book your through fare flight from Lae to Cairns via Port Moresby or Cairns to Lae via Port Moresby during the month of April and double your Destinations points. Members who book through fare flights in April for travel in the coming months can also earn double points.

Promotion runs from **1st April to 30th Apr 2013**

Call **180 3444** contact your nearest sales, or go online www.airniugini.com.pg Book now!

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Destination points will be automated from the 1st of April 2013. www.destinations.com.pg

Air Niugini's commitment to the people of Lae



Air Niugini has made it's first step towards a stronger commitment to the people of Lae with the introduction of a service between Lae and Cairns via Port Moresby.

It is also a two way service, in more ways than one.

If the flights are well patronised and subsequent demand exists, Air Niugini will consider the introduction of direct services between the sister cities of Lae and Cairns.

Garth McIlwain, CBE, Chairman, Air Niugini



FROM LAE to Cairns via POM

MONDAY			
PX101	07:00	LAE - POM	07:45
PX090	09:00	POM - CNS	10:25
PX105	14:10	LAE - POM	15:00
PX098	16:45	POM - CNS	18:25
TUESDAY			
PX105	14:10	LAE - POM	15:00
PX098	16:45	POM - CNS	18:25
WEDNESDAY			
PX105	14:10	LAE - POM	14:55
PX098	16:45	POM - CNS	18:10
THURSDAY			
PX105	14:10	LAE - POM	15:00
PX098	16:45	POM - CNS	18:25
FRIDAY			
PX101	07:00	LAE - POM	07:45
PX090	09:00	POM - CNS	10:25
PX105	14:10	LAE - POM	14:55
PX098	16:45	POM - CNS	18:10
SATURDAY			
PX101	07:00	LAE - POM	07:45
PX090	09:00	POM - CNS	10:25
SUNDAY			
PX101	07:00	LAE - POM	07:45
PX090	09:00	POM - CNS	10:40
PX105	14:10	LAE - POM	14:55
PX098	16:45	POM - CNS	18:10

Schedules effective Sunday March 31, 2013

TO LAE from Cairns via POM

MONDAY			
PX091	06:00	CNS - POM	07:25
PX102	09:00	POM - LAE	09:45
TUESDAY			
PX091	06:00	CNS - POM	07:40
PX102	09:00	POM - LAE	09:45
WEDNESDAY			
PX091	06:00	CNS - POM	07:40
PX102	09:00	POM - LAE	09:45
THURSDAY			
PX091	06:00	CNS - POM	07:25
PX102	09:00	POM - LAE	09:45
FRIDAY			
PX091	06:00	CNS - POM	07:40
PX102	09:00	POM - LAE	09:45



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Professor Sonny Nwankwo is from East London University UK, his academic career in Nigeria, after a degree in Management Studies from the University of Jos and an MA in Marketing from the University of Nigeria. He subsequently spent a period in business working with national telecoms company before returning to academia. He completed a PhD at City University, London and held academic positions at Leicester and Sheffield Business Schools before joining UEL in 1999. In his role as Director of Research & Enterprise he focuses on seeking external funding opportunities and creating networks to sustain engagement with entrepreneurial opportunities. Currently he leads a team of researchers across five London universities and network organizations to establish the Black Business Observatory under the auspices of the London Development Agency. Professor Nwankwo's research specialism is consumer studies, more specifically consumerism and consumer protection - especially in conditions of market failure. These research interests now extend to entrepreneurship among Africans in the UK. He supervises a large number of research students and some of his earlier doctoral students are now themselves Professors, senior consultants and top-level business managers.

DATE: APRIL 16-17, 2013 (9:00 AM to 5:00 PM for 2 days)

VENUE: GRAND PAPUA

COST: K7500- K10,000

TARGET/Who Should Consider: Land Owners, Directors, Governmental & Non-Governmental Agencies, Administrators, NGO's and Consultants.

Further enquiries: Please contact the secretaries at the UNITECH Business Studies Department. Telephone: 473 4401/2, Fax: 4734433, Mobile 70087240, or Email: Professor Binta Abubakar at ba-bubakar@dbb.unitech.ac.pg.

Payment: must be made five (5 days) in advance of course start time to MDC Trust Account: **BSP BANK- Town Branch-1002003919**. Scan & Email or fax receipt (473 4433). **Certificate of attendance will be issued on completion.**

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www.mtogroup.com.au

Airlines PNG

Media Statement



MEDIA ANNOUNCEMENT

APNG Services to Brisbane

Airlines PNG have today confirmed that the Codeshare Agreement with Virgin Australia on the Port Moresby to Brisbane route will not be renewed when the current agreement expires on 13 April 2013.

Muralee Siva, CEO of Airlines PNG, said "As part of our ongoing business review we have elected not to renew this agreement but instead will be directing all our focus onto the consolidation and further development of our domestic operations".

"In the first half of this year we will be bringing two new aircraft into domestic service and are directing a great deal of time and effort into revising our schedules and bringing our on-time performance up to the international benchmark of 85%. Over the first quarter of 2013 we have taken our figure over 78% - a significant achievement given the challenging operating conditions in PNG."

"We believe these initiatives will have great benefits for the people of PNG and that our time is better spent in them" Mr Siva added.

Passengers who hold bookings with Airlines PNG for travel after 13 April will have their bookings transfer across to Virgin Australia for the same date of travel. There will be no disruption to their travel plans.

Virgin Australia will continue to operate the route linking Australia and PNG with Airlines PNG maintaining sales links in order to maintain continuity of service for customers.

Airlines of Papua New Guinea Limited

For further information contact:

Media Relations: Telephone: 302 3194 Email: media.relations@apng.com

Investor Relations: Telephone: 302 3234 Email: investor.relations@apng.com

ENDS