



LAE CHAMBER OF COMMERCE INC.

WEEKLY NEWS UPDATE

7 June 2013

VOLUME: 23 - 13

LAE CHAMBER OF COMMERCE INC.

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FROM THE PRESIDENTS DESK

What's happening in Lae?

The 2013 year is now nearly halfway complete and the Lae Chamber has been beaver away in an effort to improve business and opportunities in Lae and Papua New Guinea as a whole. Although the number of luncheons has not been as many as in previous years, there has been a marked increase in hosting delegations and linking Lae to the outside world.

The Cairns delegation that visited Lae in April when 23 Cairns Chambers business representatives took the opportunity to meet respective business operatives in Lae, and take a look at what is happening here. This resulted in return individual visits from some of the delegates who have started doing business here.

The Australian Members of Parliament, who visited at the same time, were particularly interested in seeing firsthand how businesses are operated in Lae. There is no doubt that what they saw in PNG and reported back in Australia has resulted in renewed funding for worthy programs in PNG including the renewed Police package as recently announced. Of course the recent visit of the Queensland Premier Campbell Newman to Port Moresby resulted in an offer of direct assistance to PNG from the Queensland State, again with a package to benefit the Police, which was most welcome as well.

Today I received a message from one of the May visiting New Zealand Trade delegation that he is starting to work with one of the companies he met in Lae during his visit. I am sure we will see other interests from the remaining 17 NZ businessmen that visited Lae as well.

Today's article in the Post Courier from the President of Troplinks, highlighted below, who welcomed the appointment of Australian Tropical Parliamentarians to a Queensland-Papua New Guinea Government Taskforce. It will be interesting to see the PNG Parliamentarians who are to be nominated to this taskforce, but I am sure that the establishment of this taskforce will be the start of a new and vigorous relationship between PNG and Tropical Australia. The LCCI has been working closely with Troplinks to establish closer ties with Lae.

Tropical MPs welcomed

PRESIDENT of northern Australia's peak body promoting tropical expertise Ian McLeod, has welcomed the appointment of a number of tropical Members of Parliament to the new Queensland-Papua New Guinea Government Exchange Taskforce.

Commenting on the announcement in Brisbane, Mr McLeod said the taskforce was a critical link in the relationship between Australia and our nearest neighbour.

Mr McLeod said the inclusion of the Member for Cairns Gavin King, Member for Cook David Kempton, Member for Barron River Michael Trout, Member for Thuringowa Sam Cox and

Member for Townsville John Hathaway, would help to further ensure that tropical considerations would be high on the Taskforce's mind. "These gentlemen have long been strong advocates for the North, and we know PNG is the focus of a huge amount of business and development focus for northern Australia. This encouraging step by the Queensland Government will further cement our warm and fruitful relationship."

Mr McLeod said Troplinks research showed the global tropical economy is projected to reach K89.66 trillion (\$US40 trillion) by 2025, some 20 times greater than Australia's overall economy. PNG has to remain a

focus for Australia. He believes that this huge increase in the tropical economy will drive parallel expansion in knowledge intensive industries supplying products and services in areas including tropical health, environment, agriculture and community development. "With our excellent tropical research and expertise and our vast tropical footprint, Australia has the potential to secure an increasing slice of this tropical market, and working alongside partners like the Queensland Government through bodies like the Exchange Taskforce and businesses, we are well placed to deliver."

"But it won't happen until

we connect the researchers, companies, investors and entrepreneurs required to build the industries that will create and deliver the goods. Then we need to connect our industries more effectively with the rest of the tropical world." Troplinks is a network of research bodies, companies, industry groups and economic development organisations working together to build the critical mass needed to promote Australian expertise into the global market. Within the network, members maintain their own corporate identity but benefit from the synergy of like-minded others and the complementary skill sets that Troplinks offers.



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**Objectives
of the LCCI**

- To promote the business interests of the private sector;
- To further the economic development in Lae;
- To ensure the provision of services and utilities essential to such development;
- To provide a representative body for business people, which government can consult;
- To promote support or oppose legislation; or take any other measures to improve the business community;
- To provide a forum for discussion of private sector goals;
- To pool the strengths of business people so that together, they can accomplish tasks that each one alone cannot achieve;
- To promote the economic viability of the area, so those current businesses will grow and new ones will be developed locally;



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2013 MEMBERSHIP SUBSCRIPTIONS

Most members have already paid their LCCI 2013 membership fees and this has been greatly appreciated as this has allowed the LCCI to continue to strongly support the business community. There are a few members who have not yet brought their membership up to date and we request that these companies pay the arrears as soon as possible.

In the event that the fees still remain outstanding after June the 30th we will regretfully have to stop sending the weekly newsletter and our notices, to these forgetful members.

GOOD CORPORATE CITIZENS

The Secretary of the Department of Labour and Industrial Relations has called for applications for Good Corporate Citizens. Please note the date has been extended to 30th June 2013. Should you require a letter of recommendation from the PNGCCI please request this in writing as soon as possible. A K300.00 fee will be payable for members and K500.00 for non members.

Application

The Secretary may, from time to time, call for applications for Good Corporate Citizenship. These applications will be considered by the Secretary who shall make a recommendation to the Minister for Labour and Industrial Relations. Good Corporate Citizenship is awarded by the Minister and the names of recipients are published in the National Gazette.

Declaring a Good Corporate Citizen

Section 52 of the Act makes provision for certain employers to be declared Good Corporate Citizens of Papua New Guinea. The provisions of the Act are supplemented by Part VIII of the Regulation. Good Corporate Citizenship is based on the belief that businesses that 'do the right thing' should be rewarded. In other words, the law should recognise those members of the business community Guinean workers.

What are the requirements?

Good Corporate Citizens must be able to demonstrate a sound track record of:

- recruiting and training Papua New Guinean workers
- complying with the *Employment of Non-citizens Act* 2007 and other PNG laws
- sound employment, industrial relations and occupational safety and health practices

Businesses will not be able to demonstrate good corporate citizenship by providing a one-off monetary gift. The good behaviour must be sustained - there must be evidence of a real, long-lasting commitment to the ideals of Good Corporate Citizenship.

Benefits

Good Corporate Citizens may be given the following benefits:

- 5 year work permits
- priority processing of applications and renewals
- public recognition through the displaying of the DLIR Good Corporate Citizen logo

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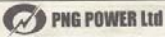
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Business Advantage
article of the week!

More stories on the
Business Advantage
Website.

[Business Advantage](#)

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OUTAGE NOTICE TO LAE CONSUMERS
PLANNED INTERRUPTION

PNG Power advises consumers that it will carry out emergency power interruptions to allow workmen to do urgent maintenance work.

Date: SATURDAY JUNE 8
Time: 8:00 AM - 2:00 PM
Areas Affected: Mutzin Station, Ramu Beef Iero, Erap and Mampin

:SUNDAY JUNE 9
Time: 8:00 AM - 12:00 PM
Areas Affected: Whole of Lae, Gusap and Nadzab.

Date: SUNDAY JUNE 9
Time: 9:00 AM - 4:00 PM
Areas Affected: Air Corps Road, Karinum Steet, Karimata Street, Shangna Street, Main Market and Laurabada area.

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Business Advantage PNG

YOUR GATEWAY TO PAPUA NEW GUINEA AND THE REGION

PNG government directory published

June 4, 2013 Advertiser: [IMPS Research and Consulting](#) Email: carlaewin@imps.com.pg

IMPS Research and Consulting has produced a publication called *The Governments of Papua New Guinea since 1991*.

The publication is a comprehensive government directory, which aims to assist people in industry, commerce and government identify and connect with key people in PNG's administration and better understand PNG's system of government.

The publication features detailed information on:

- Government Departments—biographies of heads of departments and ministers, department management structures and contact details;
- Members of Parliament—biographies and contact details;
- Provincial Governments—names and contact details of key provincial government officials and lists of appointed and elected assembly members.

IMPS Research and Consulting also provides media monitoring and research services for the resources industries.

The publication is sold by annual subscription which cost K1,700 including quarterly updates. For further information and to obtain a subscription form, please contact the Director of IMPS Research & Consulting on carlaewin@imps.com.pg, phone +675 321 7444 or fax +675 321 7442.

In addition to the publication, we provide media monitoring and research services for the resources industries. Our clients value the local knowledge we can provide in assessments and our ability to highlight any issues related to maintaining their corporate profile

Papua New Guinea's economic outlook stable: Moody's

4 Jun 2013 by [Business Advantage](#)

Papua New Guinea's economic growth and low debt has pleased international credit rating agency Moody's, although local businesses and financial institutions will be largely unaffected by its latest rating.

In its latest [outlook](#), Moody's has maintained PNG's B1 'stable' rating, saying it was supported by robust growth and low public debt.

Noting the O'Neill Government's development plan includes a wide fiscal deficit of 7.2% of GDP in 2013 and a tentative return to surplus by 2017, Moody's ranks the political and economic risks as 'low-to-moderate'.



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Papua New Guinea's economic stability (Cont)

'Institutional strength remains a weakness, as highlighted by the inadequacies related to the effectiveness of governance, control of corruption, and the rule of law,' says Moody's analysis.

'On the other hand, the government's financial strength is moderate, supported by its low levels of debt, an improving debt structure, and the increasing reliance on domestic funding.

'But political risks have decreased following the strong leadership mandate received by Prime Minister Peter O'Neill's coalition in parliamentary elections held in the middle of last year.'

'Moody's believes the outlook is stable,' says David Lennox, analyst at Fat Prophets in Sydney. 'Although there is some softening in the projects areas, it's not enough to generate concern about the country's finances going forward.'

Interview:

Ties between Cairns and Papua New Guinea growing, says Charlton

4 Jun 2013 by [Business Advantage](#)

The Chairman of Advance Cairns, Cam Charlton, explains why the commercial ties between Cairns and Papua New Guinea are going from strength to strength.

Business Advantage PNG (BAPNG): How would you describe the relationship that PNG has with Cairns?

Cam Charlton (CC): There is a very widespread ignorance within Papua New Guinea of Cairns. Having said that, there is a large Papua New Guinean community in Cairns. Many Papua New Guinean nationals and indeed expatriates living in Papua New Guinea base their families in Cairns, and they commute.

So there is a very strong knowledge within part of the community, but then there is a very large part of the community that has no knowledge. So we have embarked upon some promotional campaigns to get Cairns better recognised, and its competencies and supply capacities better recognised within Papua New Guinea.

BAPNG: Cairns does seem ideally-placed to assist PNG's rapidly-growing yet under-serviced economy. Just what kinds of commercial ties do exist at present?

CC: Cairns supplies provisions (for instance, for mining camp catering), business services, technical expertise and educational/vocational training services. James Cook University has MOUs with several PNG counterparts and Tropical North Queensland TAFE conducts courses in PNG.

'We are looking to better position ourselves within the marketplace of Papua New Guinea as a natural supply hub.'

We've noticed demand from PNG rising recently not just due to the PNG LNG project, but the fact that so many Papua New Guineans now have mobile phones and have become consumers in their own right.

Another area we have identified are the back office functions for resource exploration companies. Chevron was here in this capacity in the 1990s and now InterOil and Exxon have a presence here.

So we are looking to better position ourselves within the marketplace of Papua New Guinea as a natural supply hub, and with competencies to have a supply chain into Port Moresby out of here.

BAPNG: Many travelling to PNG by air do so via Cairns, but I understand you would like to see them able to pre-clear PNG customs, quarantine and immigration before they leave

CC: At the moment, you have to travel via Port Moresby regardless of where in PNG you want to go. So there's the time that takes to get there and transit, and there's the incremental costs, which sometimes include accommodation. If you could take care of necessary formalities in Cairns then by the time you've hopped on the aeroplane, you're essentially on a domestic service into Papua New Guinea.



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Ties between Cairns and Papua New Guinea growing (Cont)

I can see very real benefits both ways. With the mining community particularly, there would be general economic benefit for them to be able to deliver their people on charters and direct to mining sites, and equally for bankers who are flying around the country all the time.

Of course, direct flights from Cairns to places like Alotau, Kavieng or Madang would also open up PNG's tourism industry.

I could also see some of our very experienced tourism operators from Far North Queensland looking at establishing some regional operations within Papua New Guinea.

We've had promising discussions on this topic at a political level. I believe the political will is there but it will also need the will within the bureaucracies.

BAPNG: As the peak regional advocacy and economic development organisation for Tropical North Queensland, Advance Cairns has a wide remit but I believe you have a personal interest in PNG?

CC: I lived in PNG through the late seventies and early eighties then I came to live here in 1984. Ever since then, I've been pushing the strategic significance of Cairns to Papua New Guinea for the benefit of Cairns, but equally for the benefit of Papua New Guinea.

In the past, the Cairns community was reasonably ignorant of Papua New Guinea and no amount of effort could generate too much excitement. As a result, there are a lot of people here who've done business in Papua New Guinea who just keep on doing business with Papua New Guinea but there's never really been a strong regional push.

I think that push has finally started to gain momentum over the last couple of years.

PNG ENGINEERING MAGAZINE

This new magazine has just arrived for you to collect from the LCCI Office. There are some extremely interesting articles included in this first edition on PNG Ports, Ramu Nickel Mine, Road Construction and Infrastructure in general but by far the most interesting is a series of articles on Electricity – with some very revealing facts.

Collect your copy of this magazine from the LCCI Office or contact Jenna on 472 2340 and book a copy for you. Get in early as the number on hand are limited.

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IPA MESSAGE ON TRIP ON PRIME MINISTERS TRIP TO INDONESIA

To all the Chambers members who have taken up the offer!

First of all, thank you very much for your support and cooperation in responding to our call for EOIs to be a part of Prime Minister O'Neill's Official visit to Indonesia. We have been overwhelmed by the amount of interest as we have so far a total of 65 confirmed private sector delegates. Well done and we commend you all.

We are now finalizing the Private Sector Delegation Booklet (this is the one including your profiles) to be sent ahead to Jakarta so that the PNG Embassy and KADIN (National Chamber of Commerce & Industry equivalent) can distribute to its membership for one-on-one arrangements. As far as arrangements in Jakarta are concerned, the PNG Embassy and our own PNGCCI (thanks John) have been in communication with KADIN and they are expecting your profiles.

As promised, the following outlines key components of the visit:



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IPA MESSAGE (Cont)

Airfares and Itinerary: K2000.00 Return POM/JKT/POM. Dates of travel are:

Sun 16Jun: PX394 18:30 POMJKT 21:00

Wed 19Jun: PX395 10:00 JKTPOM 18:30

Please contact Mr Dominic Kaumu on his email copied in here for bookings and payment of airfares.

Accommodation

The Prime Minister and Madam Lynda Babao plus possibly six (6) Ministers will be staying at the Grand Hyatt Hotel. All private sector and other government delegates will be booked into the Intercontinental which is in very close proximity to the Grand Hyatt. The PNG Embassy has done block booking for our delegates however; they have also advised that **ALL BUSINESS/PRIVATE SECTOR DELEGATES CONFIRMED** with us to travel MUST make their Hotel booking arrangements with Crown Plaza in Port Moresby starting today. **They should individually go and see Mr. Rene Jewell at the Crown Plaza and make their bookings or contact him on email renejewell@ihg.com, phone 70313069 (mobile) or Office 3003494.** The Intercontinental Hotel where you will be staying in Jakarta is a sister hotel of the Crown Plaza in POM. This should be more convenient for the delegation members. Please ensure to book from 16-18 June 2013 and Check out on the 19th June 2013.

The hotel rates provided by the PNG Embassy for Intercontinental Hotel are as follows:

HOTEL NAME	ROOM TYPE		
INTERCONTINENTAL	Club	Deluxe	Superior
	US\$210 ++	US\$173++	US\$173++

Visa Arrangements

All delegates travelling to Indonesia will require a Visa. We have spoken to the Senior Protocol Officer, Ms Barbara Mimino and she has advised that a Diplomatic Note has to be written to the Indonesian Embassy. I'm copying Ms Mimino in on this email so she is aware and we will furnish a full list to her tomorrow to provide to the Embassy. You will need to collect the Forms from the Embassy or print off the internet if it is available there and attach two passport size photographs to the application. The persons to see or talk to at the Embassy are Mr Franky and Ms Moale. The Embassy number I have which you could try is 325 3116.

Transfers in Jakarta

We are liaising with the PNG Embassy for on-the-ground logistics and will inform you all in due course.

Meeting Rooms in Indonesia

We are liaising with the PNG Embassy for on-the-ground logistics and will inform you all in due course.

I hope we have provided sufficient information for now. Again, thank you on behalf of the IPA Board and management for your support, patience and cooperation during the past two weeks. We will endeavour to secure all necessary information before departure.



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MEDICAL SYMPOSIUM ORGANIZING COMMITTEE

1st June 2013

FUNDRAISING DINNER

The Organizing Committee for the 2013 Medical Symposium is hosting a fundraising dinner at the Lae Yacht Club on Saturday 6th July starting at 6.30pm.

Tables of 10 are selling at K3,000 per table.

The guest speaker for the event is The Honourable Bart Philemon.

Please call any of the following members of the committee to secure your table.

Mrs. Nellie McLay 4793103
Dr. Laki Iss 76867342
Ms. Hedda Awagasi 76884905 or 4720224
Ms. Becky Pais 72829963 or 76901854
Mr. Oseah Philemon 7101 1000
Ms. Ludwina Philemon 7337 9992



The Theme for the 2013 Medical Symposium is: *"Malaria: Past, Present, and Future"*.

Please support the Medical Symposium to save the lives of our people in PNG.

Remember: A mosquito bite is deadly

Papua New Guinea Advantage investment summit

TWO-DAY CONFERENCE, 9 & 10 September 2013 Gateway Hotel, Port Moresby, Papua New Guinea

Registrations have now opened for the 2013 Papua New Guinea Advantage investment summit, to be held at The Gateway Hotel, Port Moresby, on 9 and 10 September 2013.

Following the highly successful [2012 event](#), which was attended by over 300 delegates, the summit will again bring local and international executives together to focus on business and investment opportunities in PNG's economy.

Confirmed speakers include PNG's Prime Minister, the Hon. Peter O'Neill MP, the renowned 'Airport Economist' Tim Harcourt, technology expert Sundar Ramamurthy and local business leaders such as Syd Yates(CEO, Kina Securities), Mahesh Patel (Chairman, Telikom PNG) and Albert Mellam (Vice Chancellor, University of PNG).

The first day will focus on PNG's business and investment climate, with the second devoted to key areas of business opportunity over the coming decade, such as infrastructure, ICT, agribusiness, manufacturing and business services.

The event will again be co-hosted by the [Port Moresby Chamber of Commerce and Industry](#) and [Business Advantage International](#).

To download a registration form, click on the red 'Registration Form' button above or click [here](#).

**REGISTRATION
FORM**

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ICC selected to assist EC in drive against tax evasion and avoidance

Paris, 06 June 2013

ICC has been selected to participate in a newly created platform established by the European Commission (EC) as part of its concerted drive against tax evasion and avoidance.

<http://www.iccwbo.org/News/Articles/2013/ICC-selected-to-assist-EC-in-drive-against-tax-evasion-and-avoidance/>

Guatemala sets example at investment summit

Paris, 05 June 2013

The critical role that foreign direct investment (FDI) plays in fostering development, economic growth and job creation was underscored at the Guatemala Investment Summit last week. ICC took part in the high-level gathering which was opened by Guatemalan President Otto Perez Molina and featured special guest President of the United States of Mexico Enrique Peña Nieto, as well as keynote speaker former President of Chile Eduardo Frei.

<http://www.iccwbo.org/News/Articles/2013/Guatemala-sets-example-at-investment-summit/>

Experts developing framework for responsible marketing of alcohol

Paris, 30 May 2013

Heeding the call of industry to ensure robust rules are well understood and coherently applied across markets, the ICC Commission on Marketing and Advertising is developing a new global framework for responsible marketing communications of alcohol.

<http://www.iccwbo.org/News/Articles/2013/Experts-developing-framework-for-responsible-marketing-of-alcohol/>



MTO Training are offering an Executive International Business Double Diploma Program by RPL from Cairns or either LAE or Port Moresby in 2 formats:

1. Executive RPL by face to Face in Port Moresby or LAE over 2 days
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FOR SALE BY TENDER - Tenders Closing 17th of June 2013 – 4.00pm

"Looking at to consolidate your staff in one central location"

For sale by tender the following property has three dwellings that are furnished and air conditioned throughout, suitable for any organization looking to accommodate all staff in one central location, 9 bedrooms in total. Property has backup power and backup water connected as well as a swimming pool. The property has Kappa fence and razor wire installed, electric gate and adequate parking for up to five cars. Excellent investment opportunity.

<http://www.arthurstrachan.com.pg/tenders-auctions>

MTO TRAINING (CONT)

Delivery methods:

1. Delivered from the MTO Cairns Training Centre by Distance:

- Enrolment
- Provide evidence electronically
- Question by phone of experience and evidence
- Completion
- Cost Kina7,550.00 Plus GST

2. Delivered in PNG at either LAE or Port Moresby face to face with assessor on site over 2 days: (Can be after hours or weekends to suit busy business people)

- Enrolment
- Provide evidence
- Question of experience and evidence
- Completion
- Cost Kina9,950.00 Plus GST

Ian McLeod | Managing Director | MTO Group PTY LTD | T: +61 (0)7 4033 0130 | M: +61 (0)438 954 481 | ian@industrytraining.org | www.mtogroup.com.au | MTO Group PTY LTD | McLeod Training Organisation PTY LTD | MTO Training PNG LTD | Safety Management Systems International PTY LTD | HS Business School | Partner C6 Consulting (Carbon Initiatives)

TOK SAVE TO ALL COMPANIES IN LAE

PNG BAHA Lae has been now open since March 18th 2013

PNG BAHA Lae can be contacted on: Phone: 472 4183 or Fax: 472 4314

Email: bahalae@online.net.pg (Currently system down but soon it will be up and running)

Location: Malaita Street – (Hornibrook Yard)

What can PNG BAHA offer?

- Assist in any health related training or talk about HIV & AIDS at your work place or to meet with your Executive, Middle level Manager and also do the shop floor policy awareness sessions to the employees at on sites.
- Awareness on HIV & AIDS information, prevention, treatment & service provider's sites.
- Train trainers to become your work place trainers especially for the company and provide update information if there is a need from time to time at regular intervals.
- Provide trainers with knowledge, skills and attitude and confident in talking and giving out the right information.
- Able to dispense condoms both male and female at strategic locations where traffic accessibility and opportunities are available.
- If you want to know more about us please do not hesitate to call Rodney or Caroleen or even visit us at our location.

Remember Health is Wealth; do not settle for half alive. Live well, eat well, Heal well for Life Now!

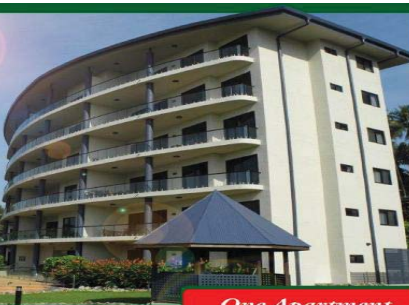


AAA ZENAG PROPERTIES
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Email: cpaigma@zenagchicken.com.pg

Lourrain Polosi
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**2013 AUSTRADE
TERTIARY EDUCA-
TION ROAD SHOW**

**LAE, POM &
MADANG**



**2013 AUSTRADE PNG TERTIARY EDUCATION ROAD SHOW
LAE, PORT MORESBY & MADANG
13 June to 17 June 2013**

Thursday 13th June 8:00am to 4:00pm

LAE - The Lae international Hotel

Friday 14th June 12:00 pm to 5:00pm

PORT MORESBY - Crowne Plaza Hotel

Note: Only Australia Award candidates will be permitted to attend on Friday 14 June from 12:00pm to 3:00pm. Australia Awards will issue entrance ID at their information sessions.

General public admitted after 3:00pm.

Saturday 15th June 8:30am to 12:00pm

PORT MORESBY - Crowne Plaza Hotel

The general public are invited to attend the Saturday morning session from 8:30am to 12:pm

Monday 17th June 8:00am to 4:00pm

MADANG - Madang Lodge

Australian institutions attending:

Flinders University	University of Sunshine Coast
Griffith University	Southbank Institute of TAFE
The Sydney University	Barrier reef Institute of TAFE
University of Southern Queensland	Australian Catholic University
Queensland University of Technology (QUT)	Curtin University
Swinburne University of Technology	The University of NSW
The Australian National University	The University of Newcastle
University of Canberra	James Cook University
Southern Cross University	Monash University
Central Queensland University	

Who should attend:

Intending applicants for future Australia Awards scholarships

Private sponsored students

CEOs and HR / Training Managers seeking information on courses available for staff

For further information on participation / Road Show please contact

Emmanuel Pindao on telephone: 3259150 or email Emmanuel.pindao@austrade.gov.au